

My letter to Mr. Merk:

From: Antonio Zuidwijk [mailto:azuidwijk@yahoo.com.ar]
Sent: Friday, May 12, 2017 04:58 AM
To: MERK Olaf, ITF/RPA; Bart Kuipers <bkuipers@ese.eur.nl>; Jan Hoffmann <jan.hoffmann@unctad.org>; Ricardo SANCHEZ <ricardo.sanchez@cepal.org>
Subject: Portstrategy

Dear Mr. Merk,

Only today did I read this article of Portstrategy, which is copied here.

It was a very nice surprise for me to read many things in this note, about which we started our exchange back in 2015.

In our first letters of 2015 we already talked about the similarities of the problems between the City of Manila and its port and what is happening in Buenos Aires now.

I also believe that some of the points that were mentioned in my 2 notes in Port Strategy could be considered as backups for your Draft Discussion Paper.

The only phrase which in my opinion should be changed, is the one about the desired size of the terminals of Buenos Aires.

It seems to me that the Port of Buenos Aires only will be viable if there is only one terminal, which should be clearly explained to the labour-unions, who believe that it is in the interest of their members to have 3 terminals.

I hope sincerely that your action will have success, in the benefit of Argentina.

Yours truly,

Antonio Zuidwijk

His immediate answer

Olaf.MERK@itf-oecd.org to azuidwijk@yahoo.com.ar
cc.bkuipers@ese.eur.nl,jan.hoffmann@unctad.org,ricardo.sanchez@cepal.org

Dear Antonio,

Many thanks. You might also have seen the piece of Emiliano Galli in Trade:

(Link <http://www.ambito.com/881933-un-debate-con-datos-parciales>)

Best regards,

Olaf